§ 18702.1. Materiality Standard: Financial Interest in Business Entities.

- (a) The reasonably foreseeable financial effect of a governmental decision on a business entity in which an official has a financial interest identified in Section 87103(a) or (d) is material whenever the business entity:
- (1) Initiates the proceeding in which the governmental decision will be made by filing an application, claim, appeal, or request for other government action concerning the business entity;
 - (2) Offers to make a sale of a service or a product to the official's agency:
 - (3) Bids on or enters into a written contract with the official's agency;
- (4) Is the named manufacturer in a purchase order of any product purchased by the official's agency or the sales provider of any products to the official's agency that aggregates to \$1,000 or more in any 12-month period;
- (5) Applies for a permit, license, grant, tax credit, exception, variance, or other entitlement that the official's agency is authorized to issue;
- (6) Is the subject of any inspection, action, or proceeding subject to the regulatory authority of the official's agency; or
- (7) Is otherwise subject to an action taken by the official's agency, the effect of which is directed solely at the business entity in which the official has an interest.
- (8) Exception. Notwithstanding the above provisions, any financial effect on a business entity that occurs as a result of a travel payment made for food, lodging, transportation, or fuel, authorized by an agency in the course of carrying out an agency function, to a business entity that provides such services to the general public shall be treated under subdivision (b).
- (b) For a governmental decision not identified in subdivision (a), the financial effect is material if a prudent person with sufficient information would find it is reasonably foreseeable that the decision's financial effect would contribute to a change in the price of the business entity's publicly traded stock, or the value of a privately-held business entity. Examples of decisions that may be applicable include those that:
- (1) Authorize, prohibit, regulate or otherwise establish conditions for an activity in which the business entity is engaged;

- (2) Increase or decrease the amount of competition in the field in which the business entity is engaged;
- (3) Increase or decrease the need for the products or services that the business entity supplies;
- (4) Make improvements in the surrounding neighborhood such as redevelopment projects, traffic/road improvements, or parking changes that may affect, either temporarily or permanently, the amount of business the business entity receives;
- (5) Decide the location of a major development, entertainment facility, or other project that would increase or decrease the amount of business the entity draws from the location of the project; or
- (6) Increase or decrease the tax burden, debt, or financial or legal liability of the business entity.

Note: Authority cited: Section 83112, Government Code. Reference: Sections 87100, 87102.5, 87102.6, 87102.8 and 87103, Government Code.